



## ***NEWS IN BRIEF - 29/3/2010***

We are delighted to welcome a record number of new introducers to our rather 'unique' email updates! And as always we remain ever the optimists whilst acknowledging the recent upturn in business volumes remains, like our weather, unpredictable! Spring time daffodils or snow anyone?

### **Good News**

#### **INHOUSE BRIDGING FINANCE**

Whilst economic circumstances remain indifferent at best, choppy at worst we are happy to confirm advanced discussions to secure additional, privately sourced bridging monies. These will further strengthen our existing proposition.

In addition we have developed several personal relationships with other privately funded lenders so big or small, give us a call!

Here's what one of our introducers said recently :

'We recently placed our first bridging loan enquiry with Holme Finance Bridging Solutions. The case had been with another large, well known lender for several weeks however as progress was slow gave the case to HFBS and it completed in 5 working days! Undoubtedly the best bridging loan lender we have ever dealt with.'

#### LINK LOANS

Whilst disappointed we cannot take the credit we are delighted to hear LINK LOANS has funded its very first deal just 10 days after opening for business. Our personal experience to date has been very positive with genuine flexibility and consideration being given to good quality applications which may just fall short of criteria.

A lender with quality, knowledgeable staff and an appetite to lend??

#### NEW APPOINTMENT

So good were saying it for the second time!

As previously hinted at we are delighted to announce a new addition to the Blue Sky team. With immediate effect Stephen Kisby will become regional development manager charged with developing our network of intermediaries in the Lincolnshire/Yorkshire and Cheshire regions.

Stephen may be known to many of you already as he has been in the industry for 26 years previously working for, amongst others, Igroup mortgages and more recently Commercial First. His broad experience of both the residential and commercial sectors is a valuable addition to our own and now means our team has an average time in the industry of 23 years each!! Who said you cannot beat experience?

Stephens contact details have been added to the contacts page on [www.blueskymortgages.co.uk](http://www.blueskymortgages.co.uk). Please feel free to call with any general questions.

\*\*\*\*\* WEBSITE\*\*\*\*\*

[www.blueskymortgages.co.uk](http://www.blueskymortgages.co.uk)

## Not So Good News

Whilst, at first sight, Prestige loans reducing the number of packagers on its panel may be bad news we do know the managing director Simon Stern and his team are well respected in the industry. We believe this decision is merely a short term precaution to ensure that prestige remain lending now and well into the future. In the past we have all criticised lenders for there lack of foresight so actually to see the opposite is GOOD news! We look forward to the time when lenders of this quality are properly acknowledged and lent to by our banks.

## Other News

We hope a further addition to our secured loans

panel is imminent, watch this space.

A number of introducers have not yet registered for the new website. Please take the time (it's about 2 minutes). Once registered click on the link and your in! So simple Gordon Brown could probably do it.

<b>Mortgages</b>	<b>Loans + Bridging</b>	<b>Case Updates</b>
<b>Dan</b>	<b>Ian David</b>	<b>Ann Caroline</b>
<b>01724 877019</b>	<b>01724 865577</b>	<b>01724 865577</b>

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