



## ***NEWS IN BRIEF - 17/3/2010***

As these emails have been a little more regular of late we are going to be kind and spare you another of our 'pearls of wisdom!' (this time only!) However we have to write in view of an exciting development, read on for more.

### **Good News**

#### **NEW APPOINTMENT**

As previously hinted at we are delighted to announce a new addition to the Blue Sky team. With immediate effect Stephen Kisby will become regional development manager charged with developing our network of intermediaries in the Lincolnshire/Yorkshire and Cheshire regions.

Stephen may be known to many of you already as he has been in the industry for 26 years previously working for, amongst others, Igroup mortgages and more recently Commercial First. His broad experience of both the residential and commercial sectors is a valuable addition to our own and now means our team has an average time in the industry of 23 years each!! Who said you cannot

beat experience?

Stephens contact details have been added to the contacts page on [www.blueskymortgages.co.uk](http://www.blueskymortgages.co.uk). Please feel free to call with any general questions.

## SECURED LOANS

Somewhat of a reminder but if you have not already please download the new matrix for Link Loans in the broker resources section of our site. Immediate highlights include :

- Loans from just £5,000
- Terms from 3 years to 20 years
- Rates from just 11.9%
- LTV's up to 75%
- CCJ's & DF's over 2 years old and up to £5,000 ignored
- Debt to income ratio(DTIR) of 45%
- Self employed; 3 months bank statements accepted as income evidence
- Available in Scotland

A new lender with appetite to lend!!!!!!

\*\*\*\*\* WEBSITE\*\*\*\*\*

Wonder what were going on about? What Broker resources page? Then you have not registered for our website! Why? It's easy and takes just two minutes.

[www.blueskymortgages.co.uk](http://www.blueskymortgages.co.uk)



### Not So Good News

If one thing seems to be certain at the moment it is uncertainty! Feedback we receive and our own figures suggest that March has not begun as well as many had hoped. I would love to say this is down to uncertainty over the election, a later than normal Easter or some other logical explanation but truth is? I've no more idea than anyone else!  
Still if anyone out there has any suggestions, or better still ideas for April we are always happy to hear!

### Other News

Whilst we believe the recent appointment of Stephen Kisby and the additions made to our secured loan / bridging panels are major benefits to our intermediaries rest assured we are not stopping there!

Whilst still in negotiation we are hoping to make several more additions to our secured loan panel in the near future. Please keep watching as these will hopefully be valuable resources!

Mortgages	Loans + Bridging	Case Updates
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